



# FUNDING RESOURCES

a funding information leaflet from *funderfinder*

*This leaflet is a list of books, web and other resources and organisations that you may find useful. It isn't meant to be comprehensive, rather it is a guide to the major resources on funding, finance and fundraising and where to get more help.*

## 1. Published resources

*Details of all publishers are at the end of this section on page 4.*

### Funding directories

#### Directory of Grant Making Trusts 2007/2008

pub. DSC on behalf of CAF, 20th ed., 2007, £99, ISBN 978 1 903991 74 9  
*Information about over 2,500 grant-making trusts in England and Wales.*

#### A Guide to the Major Trusts 2007/2008 - Volume 1

by Tom Traynor & Denise Lillya, pub. DSC, 11th ed., 2007, £39.95, ISBN 978 1 903991 77 0  
*Details of the top 400 grant-making trusts.*

#### A Guide to the Major Trusts 2007/2008 - Volume 2

by Alan French, Sarah Johnston & John Smyth, pub. DSC, 8th ed., 2007, £39.95, ISBN 978 1 903991 78 7  
*Gives details of the next 1200 top grant-making trusts.*

#### The Guide to UK Company Giving 2007/2008

by John Smyth, pub. DSC, 6th ed., 2007, £39.95, ISBN 978 1 903991 53 4  
*Profiles over 500 companies who support charity.*

### Regional funding directories

#### A Guide to Local Trusts in Greater London 2008/2009

by Tom Traynor, pub. DSC, 6th ed., 2008, £34.95, ISBN 978 1 906294 00 7

#### A Guide to Local Trusts in the Midlands 2008/2009

by Sarah Johnston, pub. DSC, 6th ed., 2008, £34.95, ISBN 978 1 906294 01 4

#### A Guide to Local Trusts in the North of England 2008/2009

by Denise Lillya, pub. DSC, 6th ed., 2008, £34.95, ISBN 978 1 906294 02 1

#### A Guide to Local Trusts in the South of England 2008/2009

by Alan French & John Smyth, pub. DSC, 6th ed., 2008, £34.95, ISBN 978 1 906294 03 8

A Guide to Scottish Trusts 2006/2007

by Tom Traynor, pub. DSC, 3rd ed., 2006, £34.95, ISBN 978 1 903991 67 6

North East Guide to Grants for Voluntary Organisations (2007-2008)

pub. FINE, 9th ed., 2007, £17, ISBN 0 9549306 6 1

Small Grants. Information Sheet 7.4.1

pub. WCVA, November 2007

Trusts and Foundations (for Wales). Information Sheet 7.4.3

pub. by WCVA, February 2008

The Welsh Funding Guide 2005/2006

by Alan French, John Smyth & Tom Traynor, pub. DSC, 2003, £34.95, ISBN 978 1 903991 60 2

**CD funding directories**

The CD-ROM Company Giving Guide

pub. DSC, 4th ed., 2005, £76.38, ISBN 978 1 903991 54 1

The Grant-making Trusts CD-ROM

pub. DSC, 7th ed., 2007, £205.63, ISBN 978 1 903991 83 1

*Published annually this includes information from A Guide to the Major Trusts Volumes 1 and 2, the six regional guides to local Trusts and the Directory of Grant Making Trusts.*

**Specialist funding guides**

The Arts Funding Guide

by Susan Forrester & David Lloyd, pub. DSC, 6th ed., 2002, £22.95, ISBN 978 1 903991 10 7

*Includes information on funding for all arts activities, from government, Europe, trusts and companies.*

EU Grants Directory

Published annually by European Consultancy Services. CD or internet download, from £25.99.

*Lists the details of grant regimes offered by the European Commission. The price includes a 12 month update service.*

A Guide to European Union Funding

pub. ECAS, 14th ed., 2008, 2 vols, £40 for both vols, ISBN 978 2 87451 008 3 (vol 1), 978 2 87451 009 0 (vol 2), available from DSC

The International Development Directory

by Sarah Harland & Dave Griffiths, pub. DSC, 2001, £19.95, ISBN 978 1 900360 85 2

*Information on UK-based organisations working in the developing world, including Eastern Europe and the former Soviet Union. Includes funding sources for this type of work.*

### The Schools Funding Guide

by Nicola Eastwood, Anne Mountfield & Louise Walker, pub. DSC, 2000, £19.95, ISBN 978 1 900360 57 9

*Sources of funding for primary/secondary schools in the maintained and independent sectors.*

### 2008/2009 Directory of American Grantmakers

pub. Chapel & York, 4th ed., 2007, £15.50, ISBN 978 1 903293 12 6, also available as a pdf file (£9.50)

*Profiles of 400 of the largest US foundations and companies that give outside the USA.*

### The Youth Funding Guide

by Nicola Eastwood, pub. DSC, 2nd ed., 2002, £19.95, ISBN 978 1 900360 96 8

*Practical advice on raising funds for youth-related causes plus sources of funding.*

## **Periodicals**

### Fit4funding newsletter/oddmments

pub. Charities Information Bureau, from £40/£50, 10 issues p.a.

*An email newsletter or hard copy called "Oddments" which covers new and time-dead-lined funding opportunities in England.*

## **Books about funding and fundraising**

There are many books and information packs published about the practicalities of fundraising – too many to list here. Probably the largest publisher is Directory of Social Change which publishes the major directories listed above and a large number of books, including those previously published by Charities Aid Foundation. It also distributes publications by other voluntary organisations. You should make sure you have a copy of their publications list.

**QuickGuides** are a series of 24 page books on all subjects for non-profit organisations, charities, NGOs, community groups, educational institutions, agencies and other organisations worldwide. Published originally in Australia, there are currently 28 titles in the series and they are available to be bought online from [www.quickguidesonline.com](http://www.quickguidesonline.com) and also from DSC at £5 each.

Each of the country umbrella bodies for the voluntary sector - NCVO, SCVO, WCVA, NICVA (details on pages 7 & 8) - produces books or information leaflets on funding and fundraising. Make sure you have a copy of their publications list or look at their website.

Also worth looking at for a list of books on fundraising (many from the USA) is [www.fundraising.co.uk](http://www.fundraising.co.uk)

## Other books

The following books are not directly - or not wholly - about funding or fundraising but may be of interest.

### Charitable Status: a practical handbook

by Julian Blake with Bates, Wells & Braithwaite, pub. DSC, 6th ed., 2008, £14.95, ISBN 978 1 903991 86 2

*A step-by-step guide to registering a new charity and a practical handbook for established charities.*

### The Voluntary Sector Legal Handbook

by Sandy Adirondack & James Sinclair Taylor, pub. DSC, 2nd ed., 2001, £50 (voluntary organisations) £80 (others), ISBN 978 1 900360 72 2

*Comprehensive guide to all relevant legal issues such as charity law, fundraising, tax, VAT. New edition due September 2008.*

### Voluntary but not Amateur

by Ruth Hayes & Jackie Reason, pub. London Voluntary Service Council, 7th ed., 2004, £25, ISBN 978 1 872582 32 0

*A comprehensive guide to the law for voluntary groups. Sections on constitutions, employment, premises, computers as well as fundraising. Available from DSC.*

### Just about Managing?

by Sandy Adirondack, pub. LVSC, 4th ed., 2006, £25, ISBN 978 1 872582 86 3

*A companion to Voluntary but not Amateur. A practical guide to all aspects of management and managing, user- friendly with cartoons. Available from DSC.*

### The Complete Guide to Business and Strategic Planning: for voluntary organisations

by Alan Lawrie, pub. DSC, 3rd ed., 2007, £18.95, ISBN 978 1 903991 70 1

*A practical guide to drawing up realistic plans and then implementing them.*

### Developing Your Organisation

by Alan Lawrie, pub. DSC, 2000, £18.95, ISBN 978 1 873860 66 1

*"strengthen and develop your organisation and achieve real change".*

## Publishers

**CAF (Charities Aid Foundation)** now distributed by DSC

**Chapel & York**, website: [www.chapelyork.com](http://www.chapelyork.com)

**DSC (Directory of Social Change)** 24 Stephenson Way, London NW1 2DP, tel: 08450 77 77 07, website: [www.dsc.org.uk](http://www.dsc.org.uk)

**ECAS (European Citizen Action Service)**, website: [www.ecas.org](http://www.ecas.org)

**European Consultancy Services** 16 Brough Road, South Cave, Brough, East Yorkshire HU15 2BX, tel: 01482 651695, website: [www.europeangrants.com](http://www.europeangrants.com)

**fit4funding (The Charities Information Bureau)** 93 Lawefield Lane, Wakefield WF2 8SU, tel: 01924 239063, website: [www.fit4funding.org.uk](http://www.fit4funding.org.uk)

**Funding Information North East (FINE)** John Haswell House, 8/9 Gladstone Terrace, Gateshead NE8 4DY, tel: 0191 477 1253, website: [www.fine.org.uk](http://www.fine.org.uk)

**NCVO** publications are available to order from their online shop at: [www.ncvo-vol.org.uk/publications/](http://www.ncvo-vol.org.uk/publications/) or by phone on tel: 0800 2 798 798

**Wales Council for Voluntary Action** Baltic House, Mount Stuart Street, Cardiff Bay, Cardiff CF10 5FH, tel: 029 2043 1700, website: [www.wcva.org.uk](http://www.wcva.org.uk)

## 2. Web resources

There is an increasing number of web-based resources offering information, links and searchable databases around the topic of funding. Some sites are free, some are subscription only. Those listed below are some of the major sites.

### Regional

[www.fine.org.uk](http://www.fine.org.uk)

Subscription from £80. *FINE's directory – North East Guide to Grants for Voluntary Organisations and much more information about other sources of funding is available online as the North East Third Sector Funding Opportunities Database.*

[www.grant-tracker.org](http://www.grant-tracker.org)

Subscription £85 (NICVA members), £130 - £250 (non-members) . *The Northern Ireland Council for Voluntary Action's service which enables groups in Northern Ireland to search for appropriate sources of funding.*

[www.wcva.org.uk](http://www.wcva.org.uk)

*Wales Council for Voluntary Action's website includes details of the schemes they administer and other grants available to the voluntary sector in Wales.*

### General

[www.companygiving.org.uk](http://www.companygiving.org.uk)

Subscription: £175 + VAT. *Contains all those companies in The Guide to UK Company Giving, as well as newly discovered large givers.*

[www.energysavingtrust.org.uk/cafe/funding](http://www.energysavingtrust.org.uk/cafe/funding)

*Free database run by the Community Action for Energy programme of the Energy Saving Trust, giving sources of funding and support for sustainable energy projects.*

[www.financehub.org.uk](http://www.financehub.org.uk)

*One of the centres of expertise created as part of ChangeUp and which has now finished, produced a number of publications, including introductory guides to funding and fundraising and a series of toolkits for funding advisers. They are still available from their website which also contains a lot of useful information and help. See page 8 for web details.*

[www.fundraising.co.uk](http://www.fundraising.co.uk)

Free. Useful resources for fundraising. Includes links to funders' websites, book lists, training courses and other resources linked to fundraising.

[www.governmentfunding.org.uk](http://www.governmentfunding.org.uk)

Free. A website providing information on the grants available from some but not all government departments.

**GRANTfinder**

A database of UK and EU financial support provision, including grants, subsidies, loans, venture funding and other incentives. It is usually bought by local authorities and made available to local voluntary organisations through an online enquiry service called GRANTnet.

[www.grantsonline.org.uk](http://www.grantsonline.org.uk)

Standard subscription: £175 + VAT, small organisations may qualify for a discount. A web resource on grants from the European Union, government departments, the National Lottery and grant making trusts.

[www.fundinginformation.org.uk](http://www.fundinginformation.org.uk)

Subscription: from £300 + VAT. From Profunding, information about funding from grant-making trusts, companies, European funds, government and National Lottery funding. Profunding also have a subscription service for small groups - SMALLfri - at a cost of £100 (excl VAT) pa.

[www.trustfunding.org.uk](http://www.trustfunding.org.uk)

Cost: £175 + VAT (charities/voluntary organisations), £265 + VAT (others). From DSC, this is an online version of the Grant-making Trusts CD-ROM, but is updated throughout the year.

[www.volresource.org.uk](http://www.volresource.org.uk)

A free source of useful information on anything to do with running a voluntary organisation (whether a community group, charity or other non-profit body). It includes funding information.

## **Specialist**

[Funds for historic buildings](#)

A free website from the Architectural Heritage Fund giving sources of funding to those seeking to repair, restore or convert for a new use any historic building in the United Kingdom (excluding the Channel Islands and the Isle of Man).

[Heritage funding directory](#)

A free online search to sources of funding for heritage projects, including historic buildings if they are part of a wider heritage project.

### 3. Organisations

If you are a local voluntary organisation seeking advice, help or information about funding, start with your local development agency. These are often known as a Council for Voluntary Service (CVS)/Voluntary Service Council / Voluntary Action Somewhere, or your local Rural Community Council (RCC). If you don't know where yours is, and you can't find anything in the yellow pages, contact one of the umbrella bodies below who will be able to tell you where your nearest one is based.

#### England:

##### **National Association for Voluntary and Community Action (NAVCA)**

*(formerly NACVS - National Association of Councils for Voluntary Service)*

The Tower, 2 Furnival Square, Sheffield S1 4QL, tel: 0114 278 6636, website:

[www.navca.org.uk](http://www.navca.org.uk)

##### **ACRE (Action with Communities in Rural England)**

Somerford Court, Somerford Road, Cirencester, Glos, GL7 1TW, tel: 01285 653477, website: [www.acre.org.uk](http://www.acre.org.uk)

*The main umbrella body for Rural Community Councils.*

##### **Federation of Rural Community Councils (FRCC)**

William House, Shipton Road, Skelton, York YO30 1XF, tel: 01904 645271, email: [fed@williamhouse.co.uk](mailto:fed@williamhouse.co.uk)

*A number of (mainly) northern English rural community councils that broke away from ACRE to form their own network.*

#### Northern Ireland:

##### **Northern Ireland Council for Voluntary Action (NICVA)**

61 Duncairn Gardens, Belfast BT15 2GB, tel: 028 9087 7777, website: [www.nicva.org](http://www.nicva.org)

#### Scotland:

##### **Scottish Council for Voluntary Organisations (SCVO)**

The Mansfield, Traquair Centre, 15 Mansfield Place, Edinburgh EH3 6BB, tel: 0131 556 3882, website: [www.scvo.org.uk](http://www.scvo.org.uk)

#### Wales:

##### **Wales Council for Voluntary Action (WCVA)**

Baltic House, Mount Stuart Street, Cardiff Bay, Cardiff CF10 5FH, tel: 029 2043 1700, website: [www.wcva.org.uk](http://www.wcva.org.uk)

You may also have a funding advice service in your area - your local development agency will know how to contact it.

#### **Other support organisations**

There may well be other specialist agencies or support organisations which can offer useful information or advice. If your organisation is part of a national network, then it would be wise to start with the national headquarters of the network. For example:



- the Arts Councils of each country (see separate document for more details) will have information on arts funding;
- the regional offices of the National Housing Federation, [www.housing.org.uk](http://www.housing.org.uk) will have information about housing association funding, etc.

In addition, the national umbrella bodies for the voluntary sector in each country of the UK also provide help, advice and information. In England it is:

National Council for Voluntary Organisations (NCVO)

Regent's Wharf, 8 All Saints Street, London N1 9RL, tel: 020 7713 6161, voluntary sector helpdesk - tel: 0800 2 798 798, minicom: 0800 01 88 111, website: [www.ncvo-vol.org.uk/](http://www.ncvo-vol.org.uk/)

The national umbrella bodies for other parts of the UK - NICVA, SCVO, WCVA - are listed above. It is worth checking their websites regularly.

Capacity Builders/National Support Services

Capacity Builders is the agency set up to manage of the government's ChangeUp programme and to work with other funders to build the capacity of the Third Sector. It originally set up Hubs as national support services designed to improve the quality of support available to the voluntary and community sector. However, these disappeared in April 2008 and have been replaced by nine National Support Services in the areas of:

- campaigning and advocacy
- change - adapting to social change
- collaboration and partnership
- communications and marketing
- equalities and diversity
- governance and leadership
- income generation
- performance management
- volunteering

For more details check their common website: [www.improvingsupport.org.uk](http://www.improvingsupport.org.uk).

Some of the hub websites remain, although are not being updated. These are:

Finance	<a href="http://www.financehub.org.uk">www.financehub.org.uk</a>
Governance	<a href="http://www.governancehub.org.uk">www.governancehub.org.uk</a>
ICT	<a href="http://www.ictHub.org.uk">www.ictHub.org.uk</a>
Performance	<a href="http://www.performancehub.org.uk">www.performancehub.org.uk</a>
Workforce	<a href="http://www.ukworkforcehub.org.uk">www.ukworkforcehub.org.uk</a>

In addition, there is a joint publications guide which pools together a list of all the hubs' publications. It is available as a pdf file from:

[www.improvingsupport.org.uk/latest/hubs-joint-guide.html](http://www.improvingsupport.org.uk/latest/hubs-joint-guide.html)

